



MAGNETIC MAHARASHTRA

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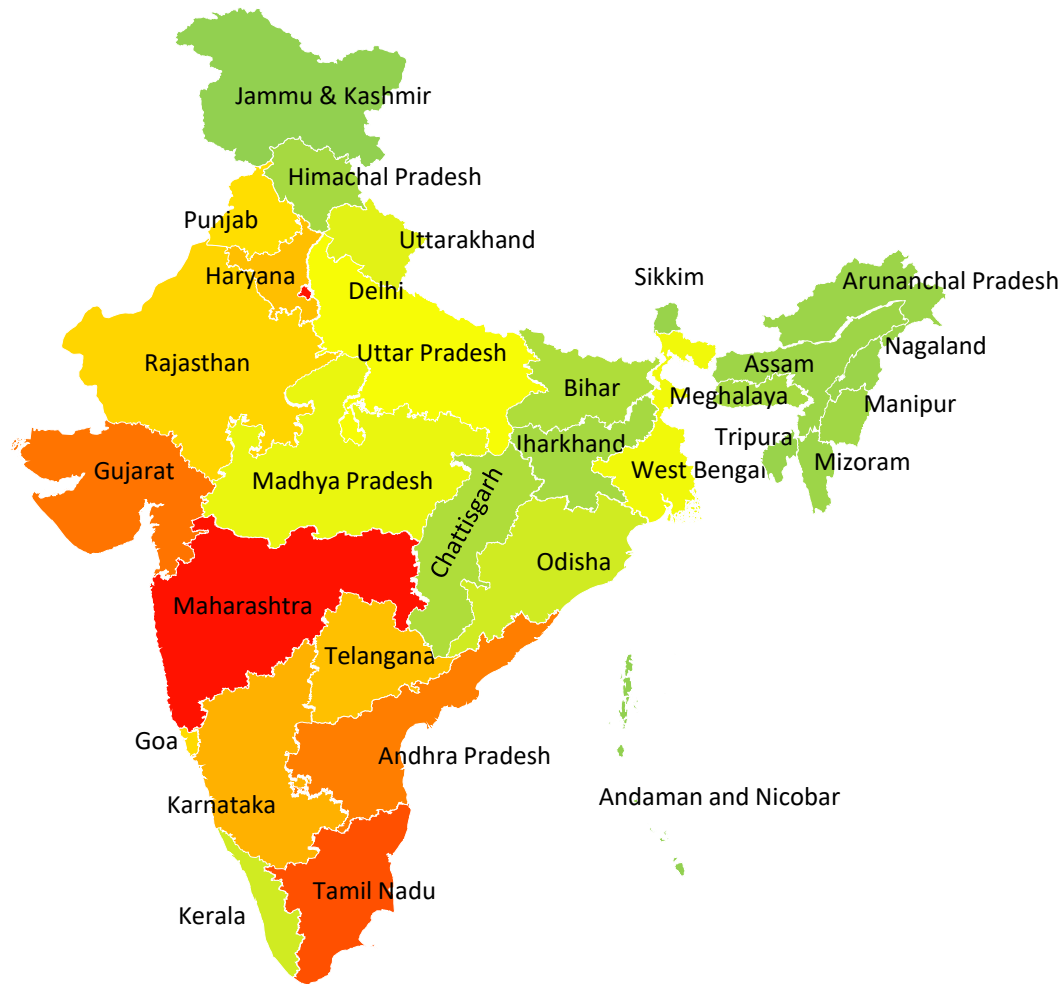
cutting through complexity

Maharashtra- India's Power House (Industrialization Heat Map)



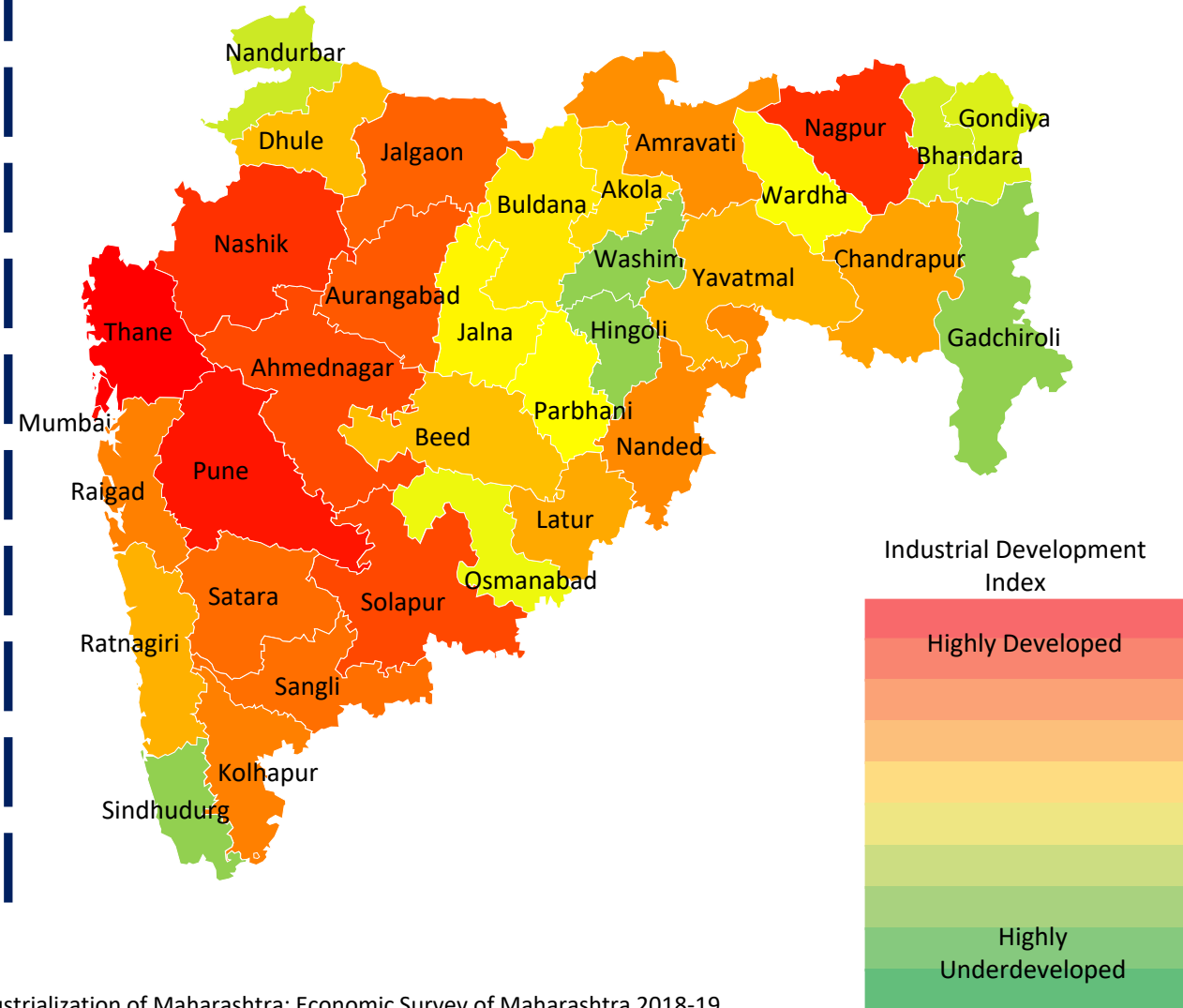
India

Population: 1250 million
Geographical Area: 3,287,263 sq. kms.



Maharashtra

Population: 114 million
Geographical Area: 308,000 sq. kms.



Note: The maps are for the purpose of information and not recommendation

• Data for Industrialization of India from DPIIT

• Data for Industrialization of Maharashtra: Economic Survey of Maharashtra 2018-19

Socio - Economic Overview



OUTCOME FOCUS

Vision: Become India's **first trillion dollar** sub-national entity

Mumbai: Continue improving **India's EODB**
Jump from 77 to 63

Industrial Policy, 2019 aims to
Attain manufacturing share of 25% in the GSDP
Create employment to employment for 40 lakh



FAVOURABLE DEMOGRAPHICS

112 Million Population
Equivalent to 12th most populous country

49 Million (44%)
Population < **24 years of age**

4.13 Million students enrolled, across 6264
higher education colleges

45 Million people to be trained with employable skills by 2022



BOOMING ECONOMY

USD 480 Billion
India's Largest Economy

15% of India's GDP
Country's Highest contributor

30 % of India's FDI
USD 128 Billion Inflow in the State

22 % of India's Exports



SEAMLESS INFRASTRUCTURE

10% of India's
Geographical Area-
308k sq. kms.

24X7 Power

2 major and 53
minor ports

3 International, 8
Domestic, 20
Airstrips



GROWING DIGITIZATION

95 Million Telecom
Subscribers
39 Million internet
subscribers

MahaNet program to
connect **28000**
villages with optic
fiber cables **by 2020**

56 NASSCOM
startups have
generated an
employment of
~1000 people in
the last 3 years

Infrastructure Led Growth



Navi Mumbai International Airport

Total cost: \$2.6 Bn.
Passenger Capacity:
60 Million/Year



Maharashtra Prosperity Corridor

Total cost: \$6.9 Billion
Daily Ridership: 11 Million
Length: 700 km (435 miles)



Mumbai Trans-Harbour Link

Total cost: \$2.2 Billion
Yearly Ridership: 14 Million



Metro Projects in Pune, Mumbai and Nagpur

Total cost: \$21.8 billion
Daily Ridership: 9 Million



Delhi – Mumbai Industrial Corridor

Total cost: \$90 billion
Two Industrial nodes in MH

1. AURIC (Aurangabad)
2. Dighi (Raigad)



International Financial Services Centre

To be located at BKC, Mumbai
Pathway to making Mumbai a Global Financial Hub

+48 Million

Population Impacted

30+

Number of Mega Projects under development

\$40 Billion+

Total Investment in Transport Infrastructure

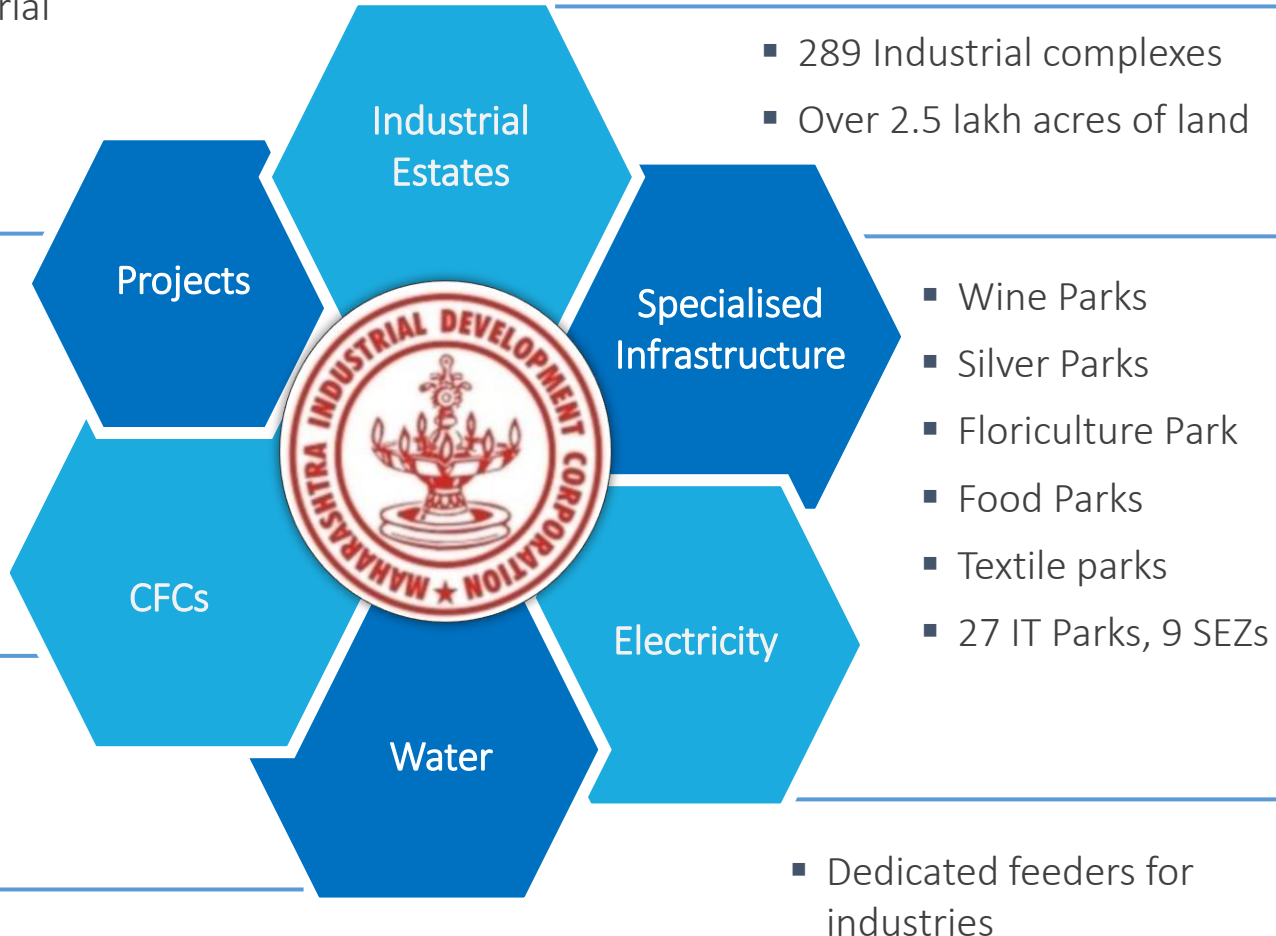
MIDC: Nodal Agency for all Investors

Maharashtra Industrial Development Corporation (MIDC) is the nodal Investment Promotion agency under the Government of Maharashtra. It provides businesses with infrastructure such as land, roads, water supply, drainage facilities and street lights etc.

- Delhi Mumbai Industrial Corridor (DMIC)
- SUPA – Japanese Investment Zone

- 13 Chemical Zones
- 19 CETPs¹
- 2 STPs²
- 4 CHWTSDF³

- Largest water supply network in Asia
- 2500 MLD per day



Key Activities

Special planning authority

Strong network of local authorities

Link between Govt. and Industry

Acquisition and disposal of land

Providing support Infrastructure

One-stop for Investors Relations

¹Common Effluent Treatment Plants ²Sewage Treatment Plants ³Common Hazardous Waste Treatment, Storage & Disposal Facility

Key Industrial Clusters in Maharashtra

Existing

Planned



Mumbai - Thane

IT and ITeS
Gems and Jewellery
Logistics
Pharma / Chemical



- Tokrale
- Dapchari
- Mahad
- Khalapur Ph 3
- Additional Taloja
- Khanloshi
- Adali
- Dighi

Pune

Auto , Defence
IT/ITeS and ESDM
Engineering
Chemical
FMCG



- Chakan Phase 5
- Talegaon Phase 4
- Ranjangaon Phase 3 (Karade)
- Ranjangaon Phase 3 (Saikrupa)

Solapur

Textile
Food Processing



- Additional Khandala Ph 2
- Additional Khandala Ph 3

Ahmednagar - Nashik

Food Processing
Engineering
Winery



- Additional Dindori
- Addl Supa Parner Ph 1 & 2
- Sinnar Malegaon Ph 1
- Jamner

Nagpur - Amravati

Food Processing
Logistics
IT
Textile



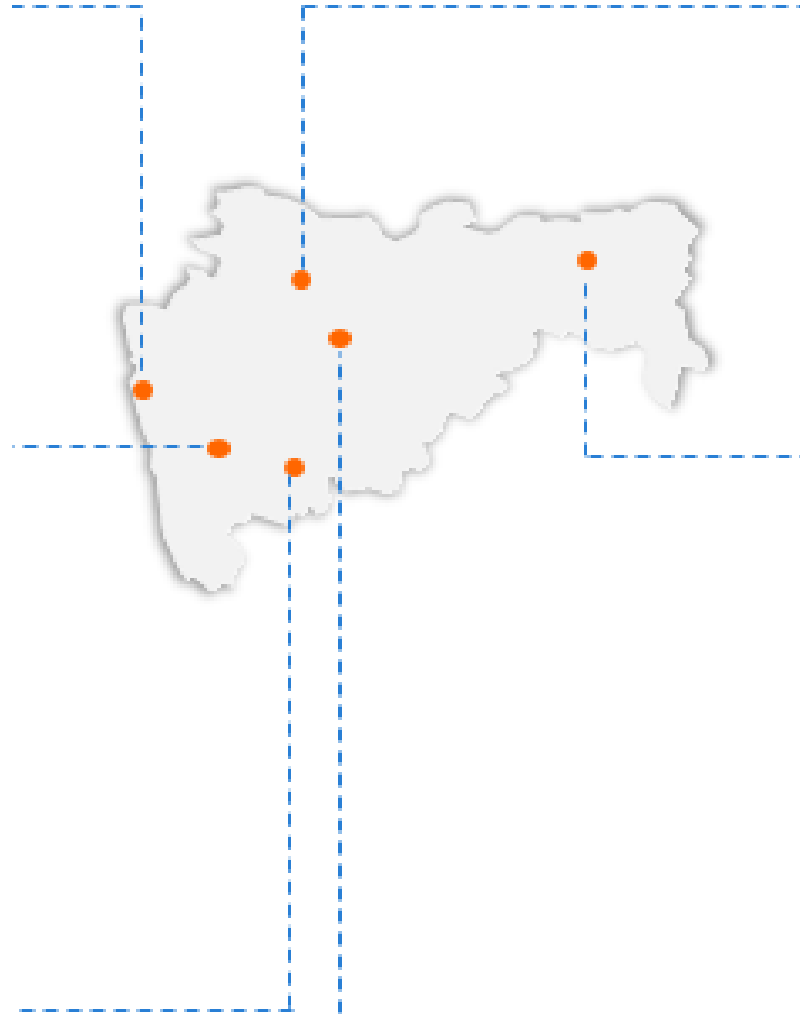
- Addl. Khamgaon
- Aarni
- Risod Industrial Area
- Addl. Katol
- Addl. Karanja
- Pobhurna

Aurangabad

Engineering
Auto
Pharma
Chemical



- DMIC Aurangabad
- Vadgaon
- Kaudgaon PH 3



Advantage Maharashtra : The Number 1 Investment Destination



7. Infrastructure & Connectivity

- Easy access to infrastructure such as land, electricity, water, talent, suppliers etc.
- Robust connectivity: Ports, railways, airports and roads

6. Ease of Doing Business

- Online Single Window System for applications
- MIDC as the Nodal point of contact for end to end support
- Progressive reforms across land, labor, electricity, environment etc.
- Stable and supportive political environment

5. Talent Availability

- One of the largest talent pools in India which enrolls more than 4.3 Mn students a year
- R&D facilities, clusters and associations for knowledge exchange across sectors

4. Investor Aftercare

- MIDC ensures all the requisite permissions are in place and engages with investors in case of any issues after grounding the investment.
- Dedicated investors facilitation and aftercare cell in the name of MAITRI (Maharashtra Industry, Trade and Investment Facilitation Cell)



1. FDI destination in India

- Strategically located & contributes to ~15% to India's GDP, on average
- Accounts for more than 30% of the cumulative FDI in India
- Priority land allotment for FDI Investors

2. Operational Support

- MIDC is Special Planning authority to grant permissions for industries above 10 acres across Maharashtra
- Maharashtra eco-system for industries, including infrastructure and policy stands out against other states

3. Progressive Policy & robust incentives

- The state has recently come out with a Progressive Industrial Policy in April 2019
- Only state in India to offer SGST rebate on Gross Basis.
- Cabinet Subcommittee and High Power Committee to decide on the customized package of incentives.
- Maharashtra is the only state in India which has disbursed more than USD 600 million + in lieu of various incentives during the year 2018-19

Key Interventions proposed to boost states' investment competitiveness

1

Plug and Play Infrastructure

Allowing an FDI investor to utilize a **ready to use infrastructure** complete with affordable rental sheds, comprehensive utilities, expat housing, modular spaces in a 100% compliant ecosystem. Almost 40000 Acres.

2

Maha Parwana (Accelerating Permissions)

A single window clearance system for FDI investors that meet statutory norms to start operations within **48 hours**

3

Maha Jobs

Dedicated industrial employment portal, launched in July 2020, aims to help new and potential investors employ the vast and skill rich local talent in Maharashtra on the portal across **17 sectors** and **950+ job roles**

4

Investor First Programme

Relationship Manager (RM) and **Relationship Executive (RE)** will be assigned investors for overall co-ordination and providing necessary support to the Investors on continuous basis.

Championed by a Relationship Manager/ Task Team

Plug and Play Infrastructure

- Maharashtra Industrial Development Corporation (MIDC) will offer a **ready-to-move in factory environment complete with advanced utilities, and affordable pricing structure** to be made available with sectoral tailoring
- Out of the total Greenfield Area, 25% Land is proposed to be developed phase-wise through “Plug and Play Model” for allotment on rental basis –
 - **Land Installment Model**
 - **Land Rental Model**
 - **Land + Shed Model**
- It will act as Industrial clusters in the future, hosting a diverse base of entrepreneurs, local suppliers and anchor units. MIDC will allocate over **40,000 acres** for this and for companies employing more than 1000 persons
- Additionally, MIDC will also provide Industrial Shed Spaces on a rental basis to enable quick setting up of Industries without a major cashflow impact on the investor.

New Land Bank – Plug & Play

Mumbai-Thane-Raigad | 15,000 Acres

Engineering | Food Processing | Auto & Components |
Chemicals | Pharmaceutical |

Pune-Chakan-Talegaon-Satara | 8,000 Acres

Data Centre | Gems & Jewelry | Engineering | Food
Processing | Auto & Components | ESDM | Logistics

Nashik-Malegaon-Ahmednagar | 5,000 Acres

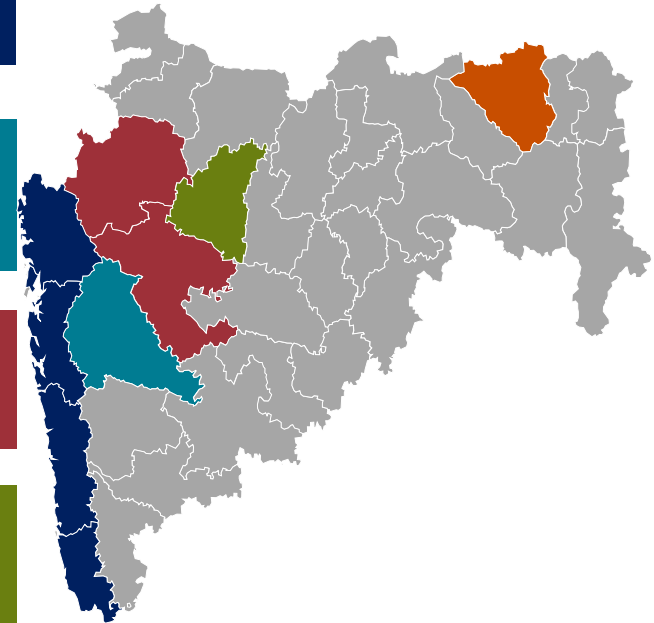
Food Processing | Medical Equipment | ESDM |
Engineering

Aurangabad (AURIC, DMIC)-Jalna | 8,000 Acres

Food Processing | Auto & Components | ESDM | Textile

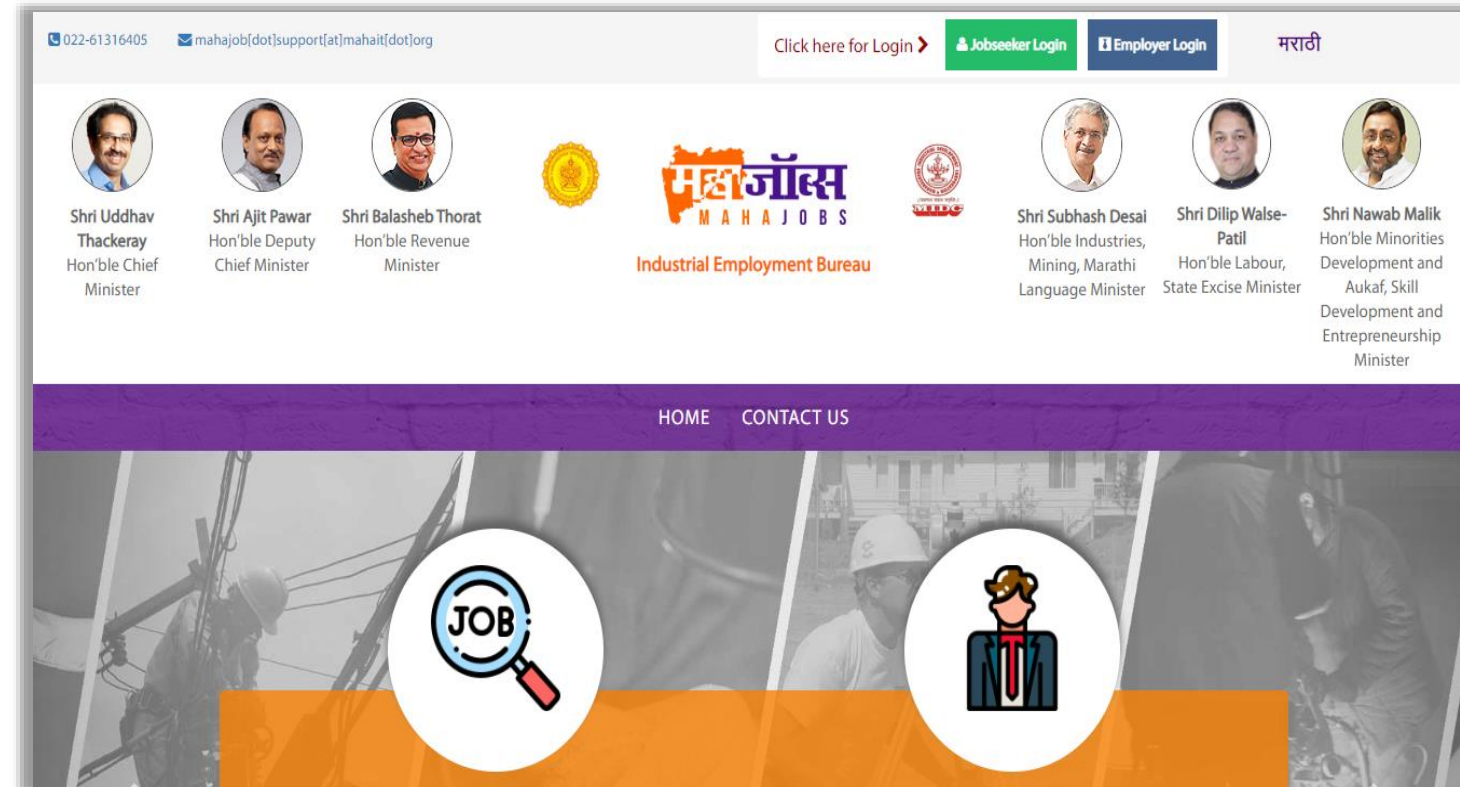
Nagpur – Amravati | 4,000 Acres

Aerospace & Defence | Engineering | Textiles | Food
Processing

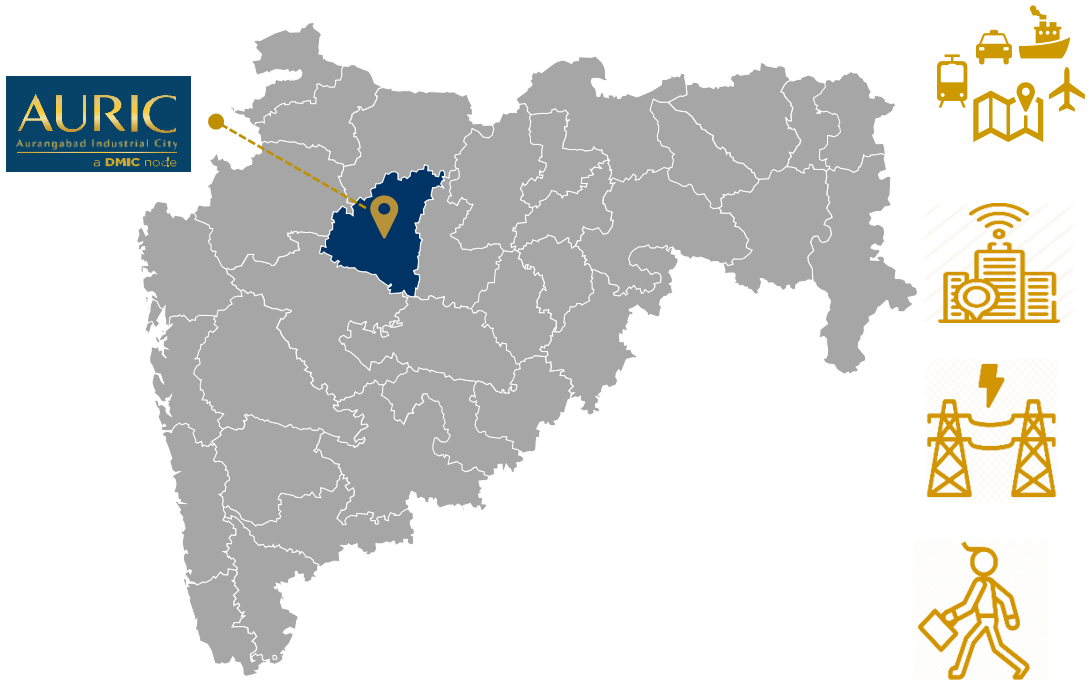


Maha Jobs Portal

- Designed by the state to act as an Industry employment bureau, the portal (<https://mahajobs.maharashtra.gov.in/>) was launched by Hon'ble Chief Minister of Maharashtra on 6th July 2020.
- Maha Jobs with its dual impact helps industries meet the talent shortfall that they have been facing in the recent months with ready access to unskilled, semi-skilled and skilled talent.
- In parallel, it allows youth of the state to list his/her talent on the portal across 17 sectors and 950+ job roles. This matchmaking of talent will help the state achieve an optimal mix of utilization and boost manufacturing productivity



Aurangabad Industrial City (AURIC) - India's first Greenfield Smart Industrial City



Well-connected Transport System



ICT-Enabled Smart Industrial City



24*7 Reliable & Cost-effective Power



Walk to Work Concept



Key Companies near AURIC



Maharashtra Industrial Policy 2019



Attract Investments of USD 140 billion, generate employment opportunities for 4 million people and attain manufacturing sector growth rate of 12% to 13% to reach GSDP share of 25% by 2023-24

- ✓ Maharashtra State's New Employment Generation Program
- ✓ Promoting MSMEs through Public Funding, fiscal incentives, cluster promotion and Institutional support
- ✓ Fiscal Assistance for attracting high tech as well as employment generating units and mega projects
- ✓ Special incentives for underdeveloped areas
- ✓ Promoting Thrust Sectors (EV, Aerospace & Defence, Industry 4.0, Textiles, Biotechnology, Medical devices, Logistics, etc.)
- ✓ Creation of land bank and growth centres
- ✓ Creation of Critical Infrastructure Fund (INR 1000 crore)
- ✓ Financial assistance for establishing Industrial parks including Food parks
- ✓ MIDC as SPA for all industrial land above 10 acres
- ✓ Strengthening MAITRI and Ease of Doing Business
- ✓ Promoting R&D
- ✓ Setting up of Global Investment Promotion Council & Export Promotion Council, Commerce & Trade department
- ✓ Closer coordination between Industries and Skill Development department

Thrust Sectors



Industry 4.0 (AI, 3D Printing, Internet of Things, Robotics and Nanotechnology, among others)



Electronic Systems Design & Manufacturing (ESDM) & Semiconductor Fabrication (FAB)



Electric Vehicles (Manufacturing, Infrastructure & Servicing)



Promotion of Integrated Data Centre Parks (IDCP)



Aerospace and Defence Manufacturing



Information Technology (IT) & IT enabled Services (ITeS)



Biotechnology, Medical & Diagnostic Devices



Agro & Food Processing (secondary & tertiary processing units)



Logistics & Warehousing



Textile Machinery Manufacturing



Sports and Gym Equipment Manufacturing



Nuclear Power plant equipment manufacturing



Mineral / Forest based Industries



Green Energy/ Bio Fuel Production

Sector specific policies will be dovetailed with New Industrial Policy 2019.
Large, Mega and Ultra-mega projects in Thrust sectors shall be accorded priority in land allotment.

Sectoral Policies



Aerospace & Defence Manufacturing Policy, 2018



Cloud Computing Policy, 2018



Maharashtra's Electric Vehicle Policy, 2018



Fin Tech Policy, 2018



Maharashtra's Logistics Parks Policy, 2018



Maharashtra Telecom Infrastructure policy, 2018



Textile Policy, 2018



Incentive for Development of Integrated Industrial Area, 2018

In addition, Policies for Industrial Parks comprising of flatted galas for Readymade Garment manufacturing, Gems & Jewellery, Coir Industry Policy, Micro Electronics and Engineering units, 2018

Sector Wise- Key Players

	Auto and Auto Component Sector							
	Chemical Sector							
	Defence Sector							
	ESDM Sector							
	Food & Agro Sector							
	Gems and Jewellery Sector							
	Pharmaceutical Sector							
	IT & ITes Sector							
	Textile Sector							

MIDC Units (1/4)



Mercedes Benz – Chakan, Pune



Audi - Aurangabad



JLR – Chakan, Pune



Tata Motors – Chakan, Pune

MIDC Units (2/4)



Infosys - Pune



Bajaj – Chakan, Pune



Sany – Chakan, Pune



Sula Vineyards - Nashik

MIDC Units (3/4)



Indorama Synthetics - Nagpur



Volkswagen - Pune



Deepak Fertilizers - Taloja



Thermax - Pune

MIDC Units (4/4)



Lupin - Aurangabad



IPCA Laboratories - Aurangabad



Jain Plastic Park - Jalgaon



Cipla – Kurkumbh, Pune

Thank You



Maharashtra Industrial Development Corporation

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Package Scheme of Incentives 2019

(1/3)



Policies for Ultra Mega and Mega Projects

Qualification Criteria			
Project Classification	Area Classification	Fixed Capital Investment (INR Cr.)	Minimum Direct Employment
Ultra Mega Industrial Unit	Entire State	4000	4000
Mega Industrial Unit	A & B	1500	2000
	C	1000	1500
	D	750	1000
	D+	500	750
	Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule	350	500
	No Industry Districts, Naxalism Affected Areas* and Aspirational Districts**	200	350

Financial refund/incentives to industrial units from all departments of State Government put together shall be within the limit of 100% of FCI

Policy Highlights

- 100% Captive Process Vendor (CPV) investment to be considered as part of admissible FCI
- CPV and Captive Power Plant won't be counted for determining qualifying criteria
- HPC to recommend customized Package of Incentives on case-to-case basis
- Projects of Special Importance (may or may not be Mega/Ultra-Mega projects) may get customized package of incentives on case-to-case basis via HPC
- State government will be equity partner of 9% through MVRPL in projects with FCI of more than 500 crores
- Allocation of MIDC land to on priority basis

Incentive Basket defining IPS cap (as % FCI) and Eligibility period is under preparation.

Package Scheme of Incentives 2019

(2/3)



Policies for LSI Projects

Qualification Criteria				
Taluka / Area Classification	Minimum Admissible Fixed Capital Investment (INR crore)	Minimum Direct Employment	Maximum Ceiling of basket as % of FCI	Incentive period in years
A & B (Only LSI)	750	1000	25%	7
C	500	750	40%	7
D	250	500	60%	7
D+	150	400	70%	7
Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule	100	300	80%	9
No Industry Districts, Naxalism Affected Areas* and Aspirational Districts**	100	250	100%	9

Policy Highlights
<ul style="list-style-type: none">100% stamp duty exemption in C,D,D+, Talukas, Aspirational Districts, NID regions and in A, B region only for BT manufacturing and IT parks in Public(100%) and Private (75%)IPS on Gross SGST paid by unitsLSI units in Food Processing, Green Energy and Industry 4.0 to get additional fiscal supportThrust sectors to get additional incentivesIncentives to promote quality competitiveness, R&D, technology up-gradation, water & energy conservation, cleaner production and credit ratingAggregate fiscal incentives from all department of State Government not to exceed the IPS cap (as % of FCI)

Package Scheme of Incentives 2019

(3/3)



Policies for MSME Projects

Qualification Criteria			
Taluka / Area Classification	Maximum admissible Fixed Capital Investment (FCI)	Ceiling as % of FCI	Eligibility Period (yrs)
A	MSME shall include units as per the MSMED Act, 2006, as well as the units with FCI of upto INR 50 crore	-	-
B		30%	7
C		40%	7
D		50%	10
D+		60%	10
Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule		80%	10
No Industry Districts, Naxalism Affected Areas* and Aspirational Districts**		100%	10

Policy Highlights
<ul style="list-style-type: none">• In New MIDC industrial estates, 20% area to be reserved for MSMEs• Up to 100% stamp duty exemption• Electricity duty exemption for Eligibility period• IPS on Gross SGST paid by the units• Power tariff subsidy (except A zone) to an extent of Rs 1 per unit for 3 years• MSMEs in Food Processing, Green Energy and Industry 4.0, will get additional fiscal support• Interest subsidy @ 5 % p.a. (except A zone), maximum upto electricity bills paid for the year• Marketing Assistance scheme• Fiscal assistance to SC/ST/women entrepreneurs• Standalone incentives (not linked with PSI) for quality competitiveness, ZED scheme, R&D, technology up-gradation, water & energy conservation, cleaner production & credit rating