

## INDIA VIETNAM BILATERAL PARTNERSHIP















# \$5 Trillion Opportunity by 2025

\$300 B

Auto

\$200 B Auto Comp \$25 B Aviation \$100 B Biotech \$150 B Mining \$110 B Oil & Gas

\$65 B

Pharma

\$304 B Chemicals \$640 B

Construction

\$130 B

Defence

\$112 B

**Capital Goods** 

\$192 B Railways

\$180 B

Renewables

\$285 B

Roads

\$400 B

**Electronics** 

\$535 B

**Food Processing** 

\$350 B

IT/BPM

\$30 B

Leather

\$223 B

**Textiles** 

\$125 B

Thermal Power

\$424 B

Tourism & Hospitality

\$100 B

Media & Entertainment

\$9 B

Wellness

\$123 B

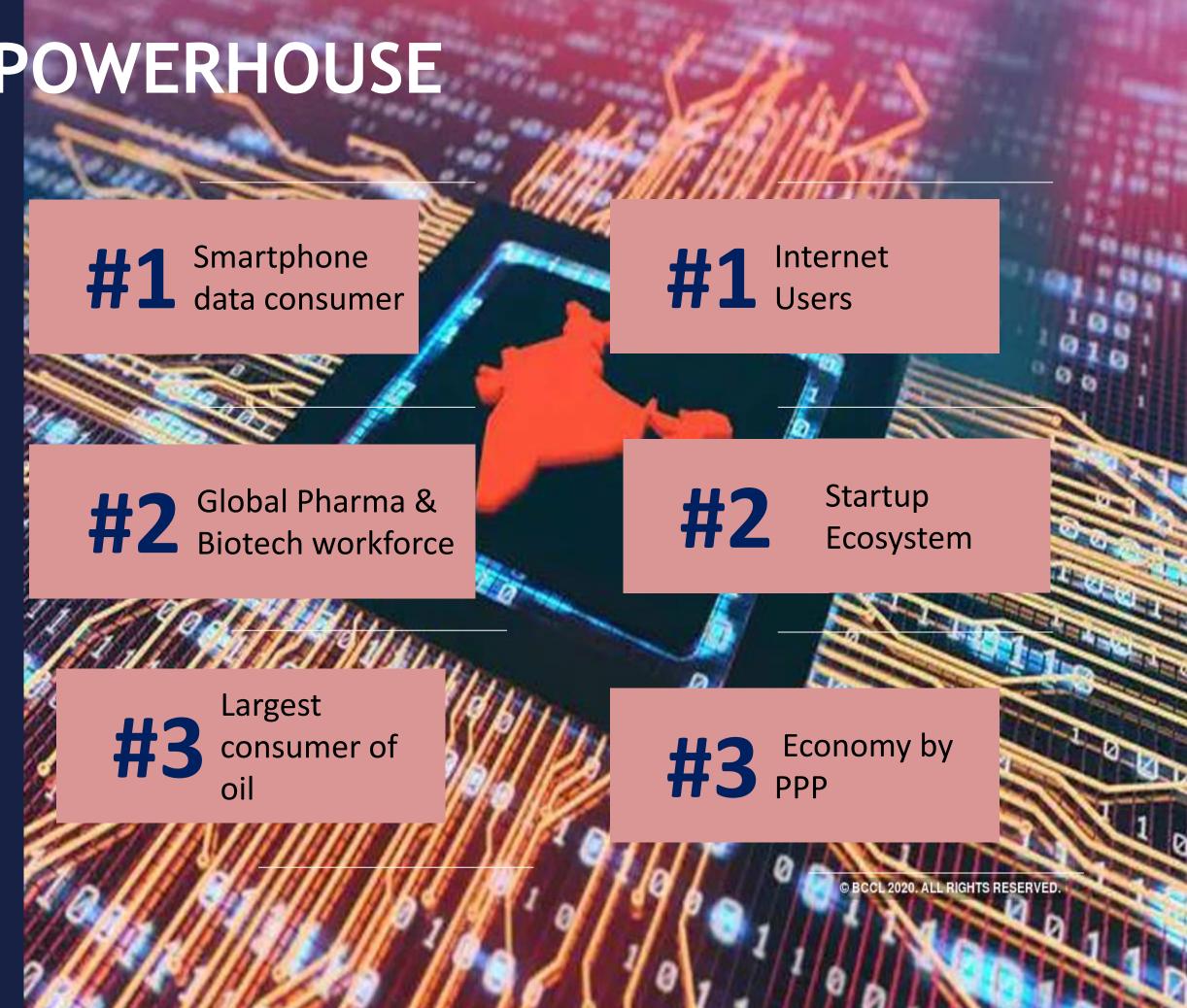
**Ports** 

# INDIA: ECONOMIC POWERHOUSE

#1 Global Fintech Adopter

#2 Global Retail Index

#3 Consumer Market



## TOP MARKET ACROSS ALL SEGMENTS



2<sup>nd</sup> largest smartphone market with 150+ Mn shipments, growing at **11%** 



Fastest growing E-commerce market at 63% CAGR, USD 85 Bn by 2023



World's 2<sup>nd</sup> largest steel producer with **140+** MT capacity



3<sup>rd</sup> largest domestic aviation market. **340**Mn+ passengers growing at **11**%,



World's 4<sup>th</sup> largest oil refiner, 4.5% CAGR petrochemical consumption (2014-20). Investment of \$118 bn by<sub>8</sub> 2024



World's 6<sup>th</sup> largest producer of chemicals. The Indian chemicals industry is projected to reach \$304 bn from \$178bn by 2025



**4+ Mn** passenger & commercial vehicles sold annually, growing at **3%** 



Durables growing at **3X** global growth at **18%**, Current market to double by 2023

## WORLD CLASS INFRASTRUCTURE



ROADS & HIGHWAYS

**RAILWAYS** 

**AIRPORTS** 

**ENERGY** 

**PORTS** 

LOGISTICS









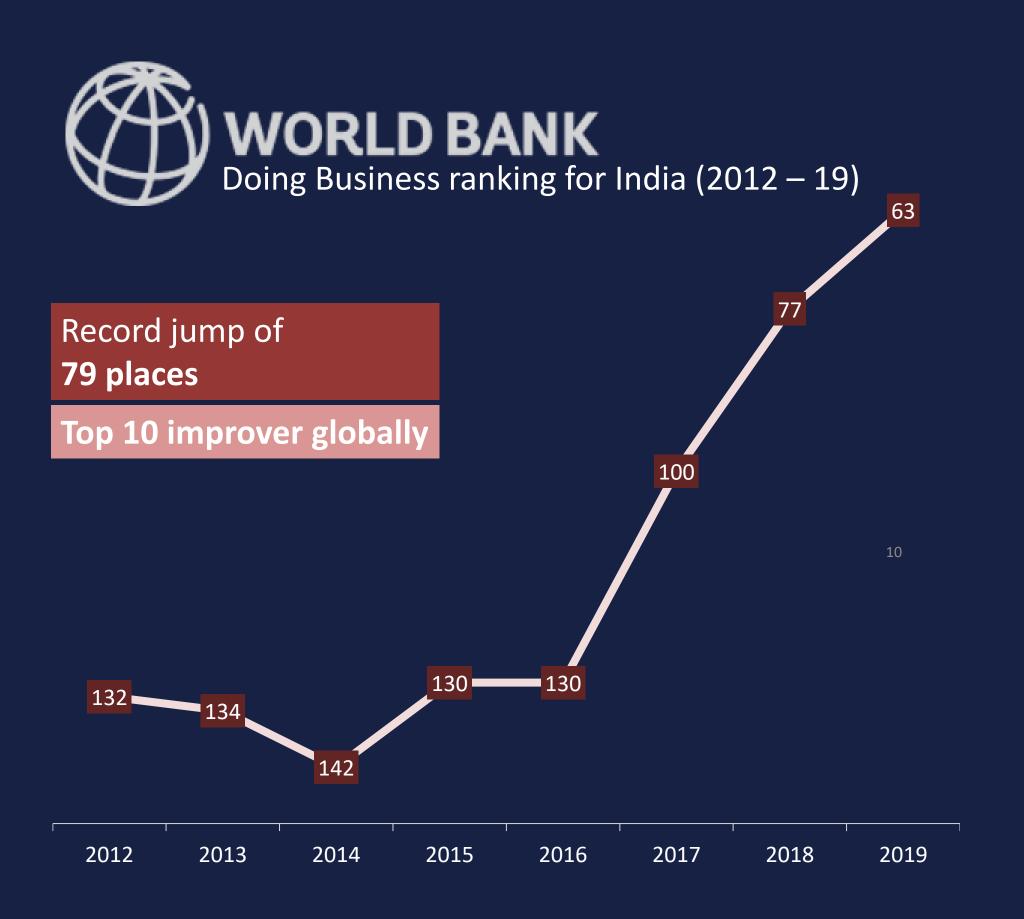


66,000 Km of Highways; 41 km/day

600+ railway stations; 10,000 km high speed 400 airports; 100 new airports 450 GW of RE by 2030 173 shipping projects worth \$60B by 2020

5 freight corridors; 35 new parks

## EASE OF DOING BUSINESS







Global Innovation Index #52 (2019)



#### ↑ 10 Places

Logistics Performance Index #44 (2018)

In the...history of Doing Business, a jump of that nature is very rare, but it is particularly rare when we talk about a country the size of India.

Kristalina Georgieva, World Bank CEO

# INDIA: THE INVESTMENT DESTINATION



PARAMETERS / RANKS	INDIA	CHINA	INDONESIA	VIETNAM	MALAYSIA	PHILIPPINES	THAILAND
Political stability	1	2	4	4	3	7	6
Currency stability	1	4	3	7	2	6	5
High quality products	1	4	2	7	3	6	5
Anti-corruption	1	3	4	7	2	6	5
Low cost of production	1	5	3	2	4	7	6
Strategic location	1	5	3	6	1	4	7
Respect for IPR	1	7	3	6	2	4	5
Diversified export markets	1	5	2	7	3	6	4
Tax privileges	2	5	3	4	1	7	6
Quality of living for investors	4	5	3	7	1	6	2

Source: Bloomberg Media Group – Nation Brand Tracker 2018

## INDIA: #1 R&D DESTINATION



1140 R&D Centres of MNCs in India | 900,000 Professionals



Samsung R&D Institute,

Bangalore:Largest R&D centre outside of South Korea.

Intel India Design Centre,

Bangalore: Largest R&D centre outside of USA.

Apple, Amazon, Google & Uber:

Plan to have 2<sup>nd</sup> largest development centres, outside the USA in Hyderabad

## RECENT POLICY CHANGES AND GOVERNMENT INITIATIVES

REFORM, TRANSFORM, PERFORM



## ATTRACTIVE TAX REGIME



Reduction in Corporate Tax: Corporate Tax reduced to 15% to promote investments

**BEFORE** 

CORPORATE TAX

25% - Revenue < USD 60 M

30% - Revenue > USD 60 M

MINIMUM ALTERNATE TAX

18.5%

**AFTER** 



Result: Lower tax burden, more incentives; simplified tax regimes and higher trust

#### **Comparative of Corporate Tax Rate**



<sup>\*22%</sup> for existing investors

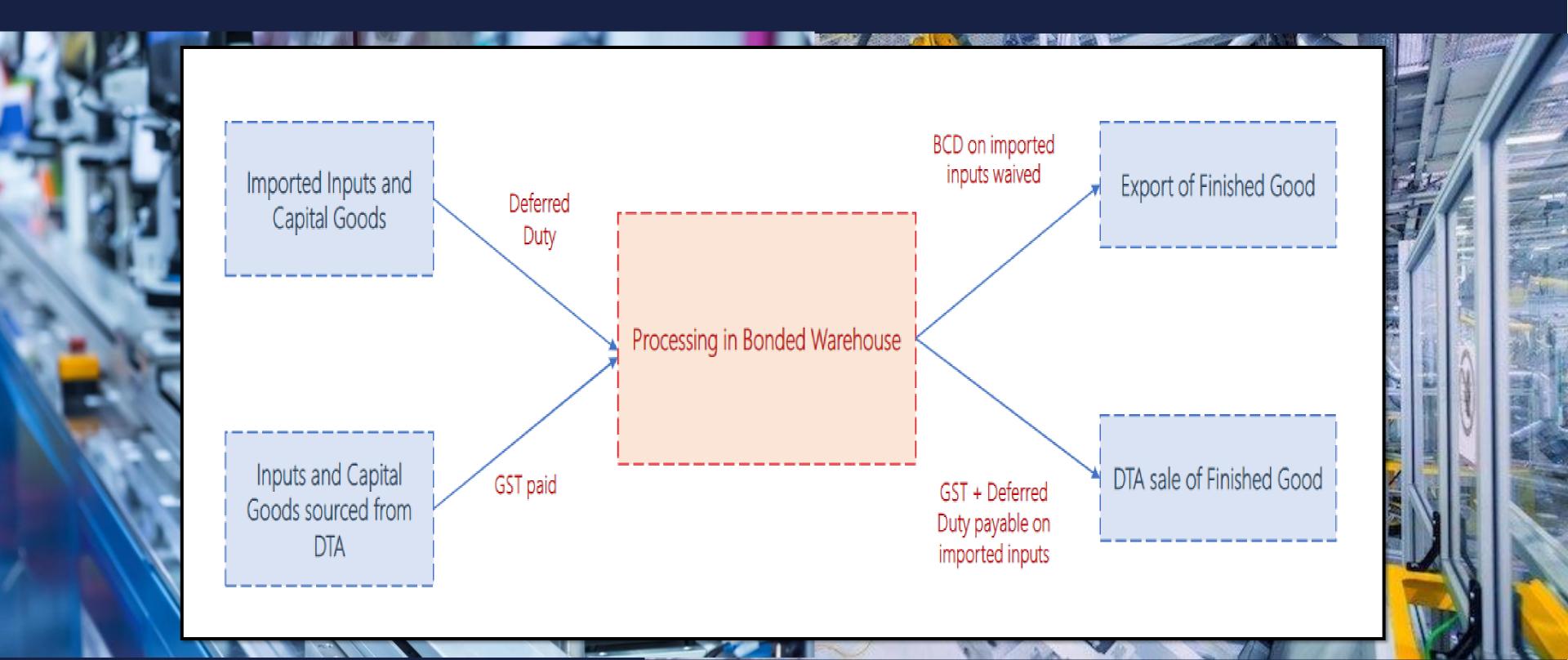


<sup>\*15%</sup> for new manufacturing units operational before March 2021

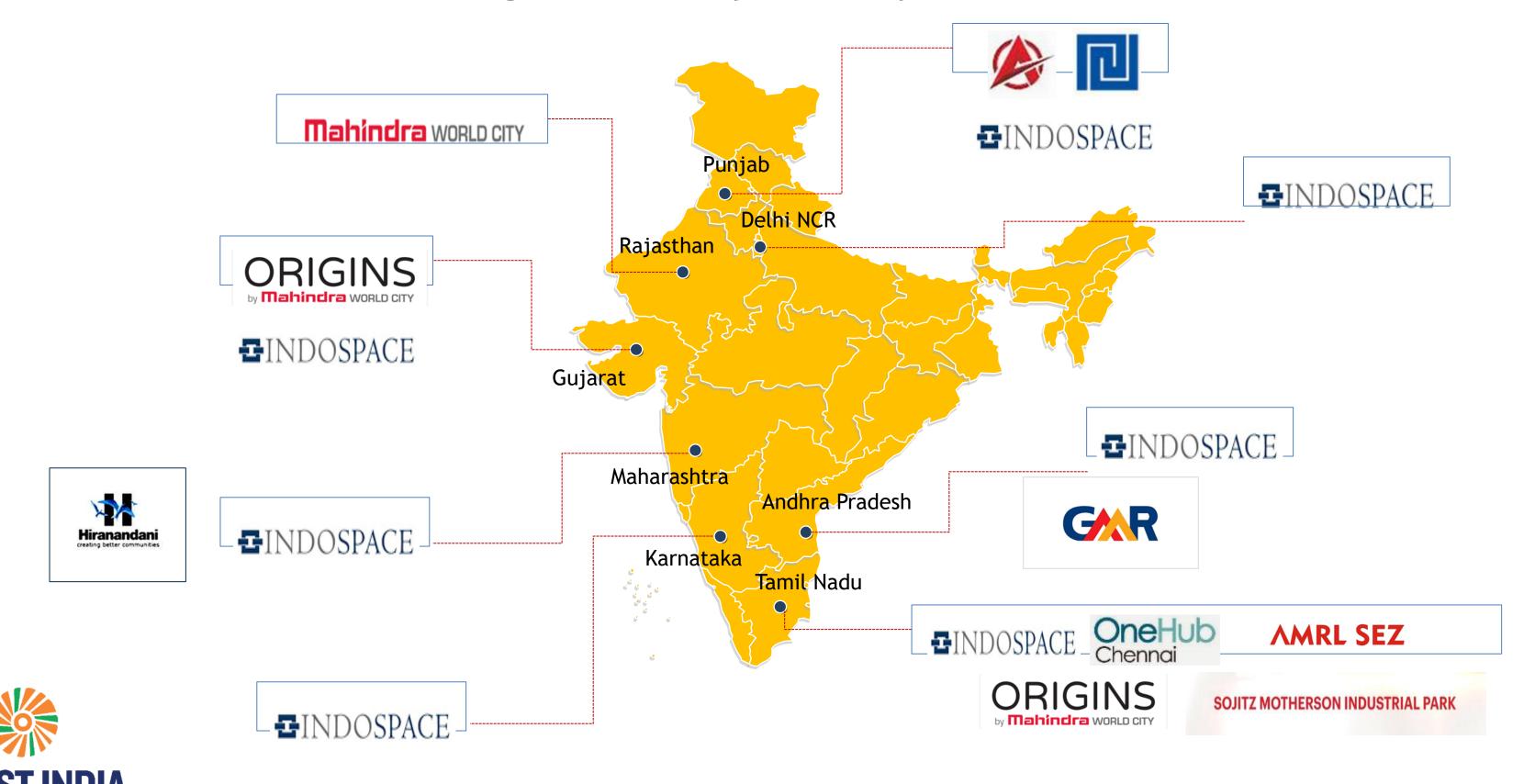
## MANUFACTURING IN BONDED WAREHOUSING







# Indicative Plug & Play Players: Locations



& FACILITATION AGENCY

## VIETNAM-INDIA: GROWTH IN PARTNERSHIP

0 INDIA

sectors for collaboration are: Pharmaceuticals IT / BPM Chemicals **Building materials** 

Vietnam focus

**6 Vietnam led** investment projects in **India worth USD 28.55 M** 

Vietnam in India. **Rohto Metholatum** Co. Ltd. etc.

India & **Vietnam**  Active participants in bilateral G2G engagements

**USD 7.28 B** 

Exports from Vietnam to India

**USD 5.09B** 

Exports from India to Vietnam

Indian in Vietnam. **ONGC Videsh Essar Oil Tata Power Reliance Industries Gimpex** J.K. Tires **SRF Chemicals etc.** 



Areas of collaboration



# Pharmaceuticals

### **India Ranks**

**1** st

Largest supplier of low cost Generics, Vaccines and Affordable HIV medicines

2nd

Highest FDA approved plants outside of the USA

3rd

Largest in terms of Volume



Exports to top 25 destinations



USD 11Bn Annual trade surplus



2.7 Mn jobs created (Direct and Indirect)

## Pharma subsegments

**API/BULK DRUGS** 

**VACCINES** 

**CONTRACT RESEARCH** 

**BIOSIMILARS** 

CONTRACT MANUFACTURING

**OTC DRUGS** 



\$130 Bn Expected Market Size by 2030\*

# IT & BPM

### **India Ranks**

1st

Sourcing destination for IT-BPM globally

2nd

Highest number of internet subscribers in the world

2nd

Largest tech startup hub of the world



>45% share in Indian services export



8% share in India's GDP



House to more than 17,000 firms

#### **Growth Drivers**

- •Skill development and R&D
- •\$ 1.6 bn is spent annually on training workforce and growing R&D
- •The National Optical Fibre Network (NOFN)
- •68,889 Gram Panchayats connected by optical fibre (til Jan 2017)
- Digital India campaign
- •A \$ 20 bn Investment covering mobile connectivity across India
- Start-up revolution
- •IoT, machine learning, artificial intelligence and healthcare
- Artificial Intelligence
- •Al new-age technology is to boost India's annual growth rate by 1.3 per cent by 2035



\$177 Bn Market Size

\$350 Bn Expected Market Size by 2025

## Chemicals

### **India Ranks**

6<sup>th</sup>

Largest producer of chemicals in the

world

4th

Largest producer of agrochemicals

3rd

Largest consumer of polymers in the world



3.4% contribution to global chemicals industry



1.34% Nation's Gross Value Add



12.5% Chemical products exports share

#### **Growth Drivers**

- Rising disposable income, median age of population, urbanisation and growing penetration and demand from rural markets
- Shift in production and consumption towards Asian and Southeast Asian countries in all sectors leading to increasing demand for Chemicals and Petrochemicals
- Shift in consumer preferences towards a healthier lifestyle and environmentfriendly products
- Opportunity to produce \$111 Bn worth of chemical products by 2023 for domestic requirements



**\$180 Bn**Market Size

\$304 Bn Expected Market Size by 2025\*

# About Invest India



# STARTUP INDIA USHERING THE STARTUP REVOLUTION

#### PRODUCTIVITY BEGINS TODAY!

27,374+

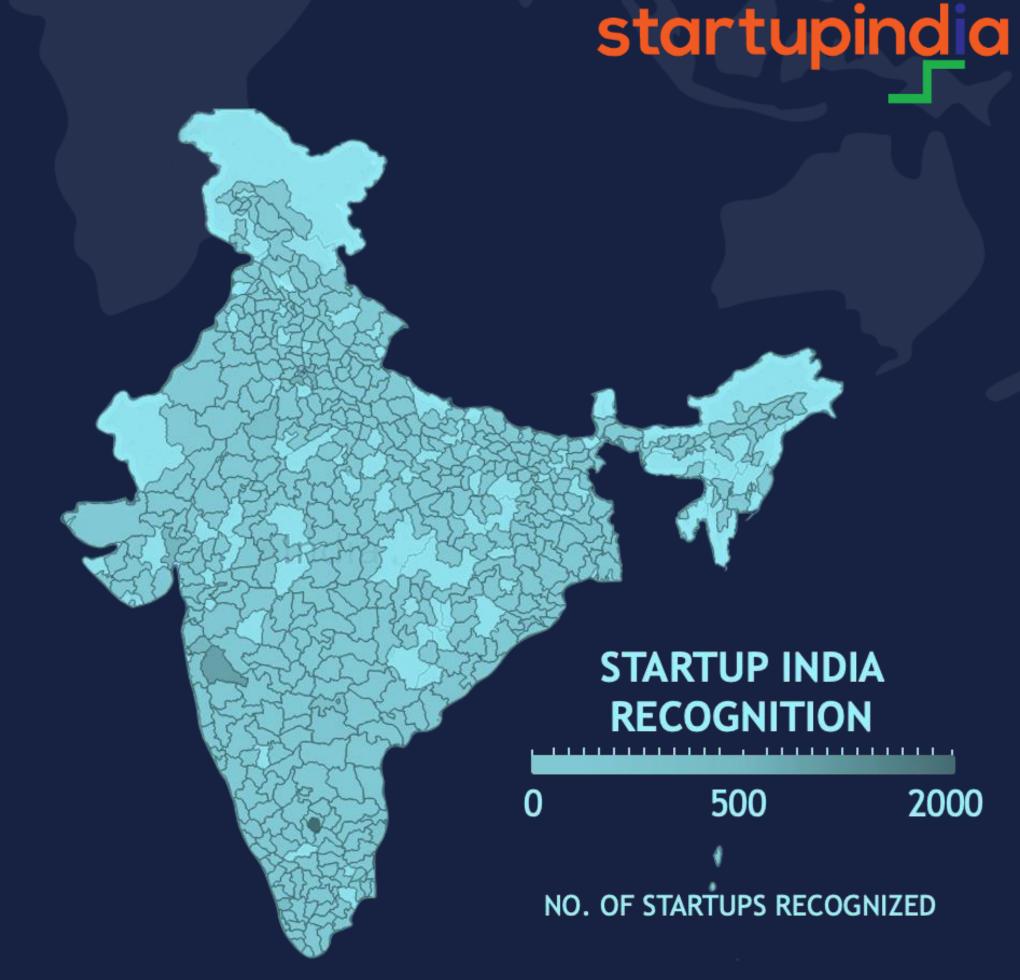
Startups Recognized by the Government of India

538 Districts	28 States	9 Union Territories
55% Tier 1 Cities	27% Tier 2 Cities	18% Tier 3 Cities



12 Jobs per startup\*





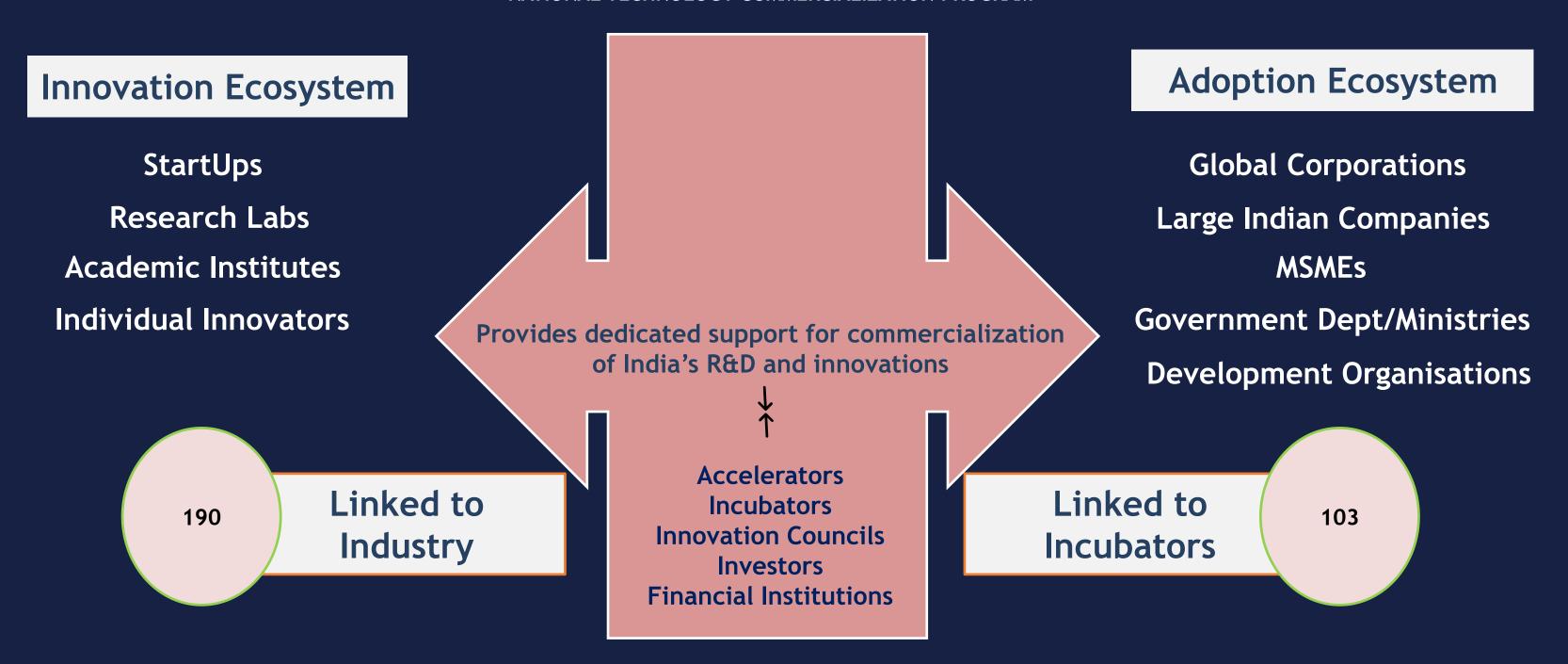
<sup>\*3,15,667</sup> JOBS REPORTED BY RECOGNISED STARTUPS

# www.AGNII.gov.in ACCELERATING GROWTH OF NEW INDIA'S INNOVATIONS



- > AGNIi is one of the missions of the Prime Minister's Science, Technology and Innovation Advisory Council (PMSTIAC)
- > It aims at driving India's innovation goals and helps connect owners of innovative and new-frontier solutions with the market for economic and social impact

#### NATIONAL TECHNOLOGY COMMERCIALIZATION PROGRAM



### IIG: INDIA'S INVESTMENT GATEWAY

Showcasing the best of opportunities from India



Q

#### Search

Preferred Investment
Opportunities



#### **Promote**

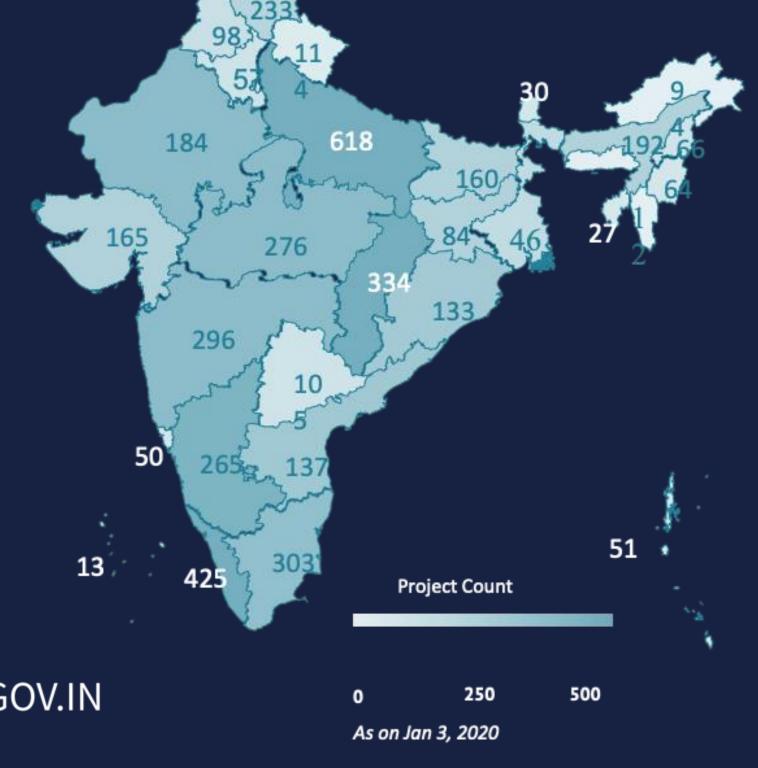
Projects to Global Investors



#### Connect

With Indian Promoters & Global Investors

www.INDIAINVESTMENTGRID.gov.in



4,800+

**Projects** 

\$217 B +

**Opportunity Size** 

650+

**Stressed Assets** 

#### **REGISTERED USERS**

2,150+ Promoters



12,300+ Investors

#### **IIG VISITORS**







#### **GOVERNMENT**

Centre / States

Foreign Missions / Agencies

243,456 Business Requests

Awareness & Engagement

**Business** Advisory NATIONAL INVESTMENT PROMOTION & FACILITATION AGENCY

> Strategy & **Implementation**

37 States & UTs

117 Nations

**40 Sectors** 

Long Term

Partnership

**INDUSTRY** 

**Associations / Corporates** 

Professional Advisors / Academia

Investor Aftercare

\$168 B UNDER FACILITATION









**THANK YOU CONTACT US: ASEAN@INVESTINDIA.ORG.IN**